

THE LEMALA COLLECTION

2017 RACK RATES



Kuria Hills Lodge



Mara Tented Camp



Ewanjan Tented Camp



Ndutu Tented Camp



Ngorongoro Tented Camp



Walking Safaris



Reservations: Lemala Camps, P.O.Box 14529, Arusha. Tanzania.

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KURIA HILLS LODGE, Northern Serengeti
Open year round except April and May



NON RESIDENT 2017 RATES in US\$ (incl VAT change June 2016)

RATES – FULL BOARD IN US DOLLARS Per person sharing per night, full board			RATES – GAME PACKAGE SUPPLEMENT Per person sharing per day (payable in addition to the Full board rate)		
	Low Season 01 Jan – 31 Mar 01 Jun - 30 June 01 Nov – 19 Dec	High Season 01 Jul – 31 Oct 20 Dec – 31 Dec		Low Season 01 Jan – 31 Mar 01 Jun - 30 June 01 Nov – 19 Dec	High Season 01 Jul – 31 Oct 20 Dec – 31 Dec
Rack Rate	\$505	\$865	Rack Rate	\$118	\$100
Rack SRS	\$75	\$173			
CONCESSION FEES NOT INCLUDED AND TO BE ADDED TO THE FB RATE. USD 36 PER PERSON PER DAY ADULT/CHILD					
<p>* 3rd adult sharing in triple 80% of adult pppd rate hello</p> <p>** 1st & 2nd child under 6 yrs FOC (concession fees and TDL payable. Pls refer to concession/TDL fee rates at foot of rate sheet)</p> <p>1st child (6-16yrs) sharing with 1 or 2 adults FOC (concession fees and TDL payable. Pls refer to concession fees rates at foot of rate sheet) 2nd & 3rd child sharing with 1 or 2 adults 60% of pppd adult rate</p> <p>2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 80% of adult pppd rate and the 3rd child 50% of adult pppd rate</p> <p>Group discounts - 1 in 16 FOC excluding Concession fees & TDL (Pls refer to concession/TDL fee rates at foot of rate sheet) which will be charged on any and all accommodation</p>					
SHOULD ANY 3RD PARTY SUPPLIERS INCREASE RATES LIKE PARK FEES/TAXES/OTHERS THAT AFFECTS OUR RATES WE RESERVE THE RIGHT TO INCREASE/DECREASE RATES ACCORDINGLY					
ALL ACCOMMODATION RATES ARE EXCLUSIVE THE GOVERNMENT TOURISM DEVELOPMENT LEVY OF USD 1.5 PPPD AND MUST BE ADDED TO THESE RATES					
Full Board Inclusive of			Game Package Inclusive of		
Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry			Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry, scheduled shared game drives, return airstrip transfers from Kogatende		
Full Board and Game Package Exclusive of					
Concession fee (\$36- pppd subject to change), park entry fees (\$71- pppd for 24 hrs subject to change), TDL (\$1.5 pppd subject to change) champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature					
Room configuration					
Each room is equipped to have 1 superking or 2 x ¾ beds making it a twin. There is the possibility to add an extra bed to make the bed configuration 1 superking + 1 single or we can make it 3 singles. But only 5 rooms at any one time can be done. For Families of 2 adults and 2 kids the only way to stay in one room is in a bed configuration of 1 superking + 1 single bed. There is a sofa that can be made up into a bed but not suitable for a child over 7 yrs. Standard rates apply					
Extra meals Net					
Lunch Box / Hot lunch net \$30- pp (applicable for in house guests only)					
Hot Lunch net \$47- pp (applicable to walk in client only)					
Walking Safaris (min 2 pax) (subject to Tanapa approval due to weather/grass conditions/safety and security)					
available at a net cost of \$89- per person and last approximate 1.5 – 2 hrs and is led by one of Lemala's experienced guides and an armed ranger. For walks guests must arrive in camp by 1530 and be pre booked 14 days in advance.					
Private game vehicle			Private game vehicle		
not available if booked on full board only			available at a net cost of \$295- per day (min 2 days max 6 pax) and must be booked 14 days in advance and is subject to availability		
Balloon Safari (3rd party supplier)					
available at a net cost of \$500 + 18% VAT (if applicable) p/person plus \$59 additional Park fees. This price is subject to change					
Seasons					
Low Season – 01 Jan – 31 Mar + 1 Jun - 30 June + 01 Nov – 19 Dec					
High Season – 01 July – 31 Oct + 20 Dec – 31 Dec					
Closed – April and May					
Private Guide / Tour Leader / Driver guides rates					
Independent Pvt guides / Tour leader tents available at net \$295- per day with upgrade to client room subject to availability incl (Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, camping fees (subject to change), laundry, sundowners)					
Driver guides FOC for staff food and accommodation					
Driver guides may on guest request join their guests for meals and sundowners subject to space permitting (incl. meals and 2 alcoholic beverages a day)					
Special Offers & East African Resident Rates					
Please refer to our Special Offers PDF and EA Rates PDF					
Airstrip					
The nearest airstrip is Kogatende which is 45 mins drive with Lamai being around a 2 hrs drive away.					
Concession Fees + TDL TO BE ADDED FOR ALL NIGHTS ontop of the FULL BOARD accommodation (rates are subject to change)					
Concession fees are NOT included in our per person per day rate, they are CHARGEABLE as a supplement on ALL nights even when an FOC night is utilized like in a group booking or with children sharing with adults or when using our special offers. For ease please see the concession fees that are applicable and chargeable on ALL nights. Adult / Child \$36pppd. TDL is always charged separately standard rate for adults or child \$1.5pppd. Please note further that PARK FEES are NEVER included in our rates					

LEMALA MARA & NDUTU TENTED CAMP

MARA 1 July - 31 Oct

NDUTU 01 Jan - 31 Mar + 01 Dec - 31 Dec



NON RESIDENT 2017 RATES in US\$ (incl VAT change June 2016)

RATES – FULL BOARD IN US DOLLARS Per person sharing per night, full board			RATES – GAME PACKAGE SUPPLEMENT Per person sharing per day (payable in addition to the Full board rate)		
	Low Season 01 Mar - 31 Mar 01 Dec - 19 Dec	High Season 1 Jan - 28 Feb 01 Jul - 31 Oct 20 Dec – 31 Dec		Low Season 01 Mar - 31 Mar 01 Dec - 19 Dec	High Season 1 Jan - 28 Feb 01 Jul - 31 Oct 20 Dec – 31 Dec
Rack Rate	\$485	\$635	Rack Rate	\$112	\$100
Rack SRS	\$75	\$173			
CAMPING FEES NOT INCLUDED AND TO BE ADDED TO THE FB RATE. NDUTU \$71 ADULT PPPD \$35 CHILD PPPD MARA \$59 ADULT PPPD \$12 CHILD PPPD					
* 3rd adult sharing in triple 80% of adult pppd rate ** 1st & 2nd child under 6 yrs FOC camping fees and TDL payable. Pls refer to camping/TDL fee rates at foot of rate sheet) 1st child (6-16yrs) sharing with 1 or 2 adults FOC (camping fees and TDL payable. Pls refer to camping fees rates at foot of rate sheet) 2nd & 3rd child sharing with 1 or 2 adults 60% of pppd adult rate 2 or 3 children (6-16yrs) sharing own room each 1 st and 2 nd child 80% of adult pppd rate and the 3 rd child 50% of adult pppd rate Group discounts - 1 in 16 FOC excluding camping fees & TDL (Pls refer to camping/TDL fee rates at foot of rate sheet) which will be charged on any and all FOC accommodation					
SHOULD ANY 3RD PARTY SUPPLIERS INCREASE RATES LIKE PARK FEES/TAXES/OTHERS THAT AFFECTS OUR RATES WE RESERVE THE RIGHT TO INCREASE/DECREASE RATES ACCORDINGLY					
ALL ACCOMMODATION RATES ARE EXCLUSIVE THE GOVERNMENT TOURISM DEVELOPMENT LEVY OF USD 1.5 PPPD AND MUST BE ADDED TO THESE RATES					
Full Board Inclusive of			Game Package Inclusive of		
Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry			Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry, scheduled shared game drives, return airstrip transfers from Kogatende/Ndutu		
Exclusive					
camping fees adult (\$59 pppd Mara & \$71 pppd Ndutu subject to change), park entry fees (USD 71- Mara/Ndutu pppd for 24 hrs subject to change), TDL (USD 1.5 pppd subject to change) champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature					
Room configuration					
Each room is equipped to have 2 x Queen beds making it a twin/ double. There is the possibility to add an extra bed to make the configuration 2 x Queens + 1 single. But only 2 rooms at any one time can it be done. For Families of 2 adults and 2 kids the only way to stay in one room is in a bed configuration of 2 x Queens beds + 1 single bed. NB there are 2 doubles with King size beds.					
Extra meals Net					
Lunch Box / Hot lunch net USD 30- pp (applicable for in house guests only) Hot Lunch net USD 47- pp (applicable to walk in client only)					
Walking Safaris In NDUTU only (min 2 pax) Walking Safaris (min 2 pax) (subject to NCAA approval due to weather/grass conditions/safety and security)					
available at a net cost of \$89- per person and last approximate 1.5 – 2 hrs and is led by one of Lemala's experienced guides and an armed ranger. For walks guests must arrive in camp by 1530 and be pre booked 14 days in advance.					
Private game vehicle			Private game vehicle		
not available if booked on full board only			available at a net cost of USD 295- per day (min 2 days max 6 pax) and must be booked 14 days in advance and is subject to availability		
Balloon Safari (3rd party supplier)					
available at a net cost of USD 500 + 18% VAT (if applicable) p/person plus \$59 additional Park fees. This price is subject to change					
Road Transfers			Road Transfers		
not available if booked on full board only			See terms & conditions road transfer costs that are available if booking game package		
Seasons					
Low Season – 01 Mar - 31 Mar + 01 Dec - 19 Dec High Season – 20 Dec – 31 Dec + 01 Jan - 28 Feb + 01 Jul - 31 Oct					
NOTE The Camp is in Ndutu from 01 Dec - 31 Dec + 01 Jan - 31 Mar and then moves to Mara Region Serengeti from 01 Jul - 31 Oct					
Private Guide / Tour Leader / Driver guides rates					
Independent Pvt guides / Tour leader tents available at net USD 295- per day with upgrade to client room subject to availability incl (Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, camping fees (subject to change), laundry, sundowners) Driver guides FOC for staff food and accommodation Driver guides may on guest request join their guests for meals and sundowners subject to space permitting (incl. meals and 2 alcoholic beverages a day)					
Special Offers & East African Resident Rates					
Please refer to our Special Offers PDF and EA Rates PDF					
Airstrip					
The nearest airstrip to Lemala Mara is Kogatende (30 mins) with Lamai being around a 2 hrs drive away for Mara and for Ndutu nearest airstrip is Ndutu approx 30 mins away					
Camping Fees + TDL TO BE ADDED FOR ALL NIGHTS on top of the FULL BOARD accommodation (rates are subject to change)					
Camping fees are NOT included in our per person per day rate, they are CHARGEABLE as a supplement on ALL nights even when an FOC night is utilized like in a group booking or with children sharing with adults or when using our special offers. For ease please see the camping fees that are applicable and chargeable on ALL nights. NDUTU - Adult 16yrs and over \$71pppd. Child 6 - 15yrs \$35pppd. 5 yrs and under FOC. MARA - Adult 16yrs and over \$59pppd. Child 6 - 15yrs \$12pppd. 5 yrs and under FOC. TDL is always charged separately standard rate for everyone irrelevant of age \$1.5pppd. Please note further that PARK FEES are NEVER included in our rates					

LEMALA EWANJAN, Central Serengeti
Open year round

NON RESIDENT 2017 RATES in US\$ (incl VAT change June 2016)



RATES – FULL BOARD IN US DOLLARS Per person sharing per night, full board			RATES – GAME PACKAGE SUPPLEMENT Per person sharing per day (payable in addition to the Full board rate)		
	Low Season 01 Mar - 31 May 01 Nov - 19 Dec	High Season 01 Jan - 28 Feb 01 Jun - 31 Oct 20 Dec - 31 Dec		Low Season 01 Mar - 31 May 01 Nov - 19 Dec	High Season 01 Jan - 28 Feb 01 Jun - 31 Oct 20 Dec - 31 Dec
Rack Rate	\$330	\$600	Rack Rate	\$183	\$94
Rack SRS	\$75	\$173			
CAMPING FEES NOT INCLUDED AND TO BE ADDED TO THE FB RATE. \$59 ADULT PPPD \$12 CHILD PPPD					
<p style="text-align: center;">* 3rd adult sharing in triple 80% of adult pppd rate</p> <p style="text-align: center;">** 1st & 2nd child under 6 yrs FOC camping fees and TDL payable. Pls refer to camping/TDL fee rates at foot of rate sheet)</p> <p>1st child (6-16yrs) sharing with 1 or 2 adults FOC (camping fees and TDL payable. Pls refer to camping fees rates at foot of rate sheet) 2nd & 3rd child sharing with 1 or 2 adults 60% of pppd adult rate</p> <p>2 or 3 children (6-16yrs) sharing own room each 1st and 2nd child 80% of adult pppd rate and the 3rd child 50% of adult pppd rate</p> <p>Group discounts - 1 in 16 FOC excluding camping fees & TDL (Pls refer to camping/TDL fee rates at foot of rate sheet) which will be charged on any and all FOC accommodation</p>					
SHOULD ANY 3RD PARTY SUPPLIERS INCREASE RATES LIKE PARK FEES/TAXES/OTHERS THAT AFFECTS OUR RATES WE RESERVE THE RIGHT TO INCREASE/DECREASE RATES ACCORDINGLY					
ALL ACCOMMODATION RATES ARE EXCLUSIVE THE GOVERNMENT TOURISM DEVELOPMENT LEVY OF USD 1.5 PPPD AND MUST BE ADDED TO THESE RATES					
Full Board Inclusive of			Game Package Inclusive of		
Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, , laundry			Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry, scheduled shared game drives, return airstrip transfers from Seronera		
Exclusive					
camping fees adult (\$59 pppd subject to change), park entry fees (USD 71- pp for 24 hrs subject to change), TDL (USD 1.5 pppd subject to change) champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature					
Room configuration					
Each room is equipped to have 2 x Queen beds making it a twin/ double. There is the possibility to add an extra bed to make the configuration 2 x Queens + 1 single. But only 2 rooms at any one time can it be done. For Families of 2 adults and 2 kids the only way to stay in one room is in a bed configuration of 2 x Queens beds + 1 single bed. NB there are 2 doubles with King size beds.					
Extra meals Net					
Lunch Box / Hot lunch net USD 30- pp (applicable for in house guests only) Hot Lunch net USD 47- pp (applicable to walk in client only)					
Walking Safaris					
Not Available					
Private game vehicle			Private game vehicle		
not available if booked on full board only			available at a net cost of USD 295- per day (min 2 days max 6 pax) and must be booked 14 days in advance and is subject to availability		
Balloon Safari (3rd party supplier)					
available at a net cost of USD 500 + 18% VAT (if applicable) p/person plus \$59 additional Park fees. This price is subject to change					
Road Transfers			Road Transfers		
not available if booked on full board only			See terms & conditions road transfer costs that are available if booking game package		
Seasons					
Low Season – 01 Mar - 31 May + 01 Nov to 19 Dec High Season – 01 Jan - 28 Feb + 01 Jun - 31 Oct + 20 Dec - 31 Dec Open Year round					
Private Guide / Tour Leader / Driver guides rates					
Independent Pvt guides / Tour leader tents available at net USD 295- per day with upgrade to client room subject to availability incl (Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, camping fees (subject to change), laundry, sundowners) Driver guides FOC for staff food and accommodation Driver guides may on guest request join their guests for meals and sundowners subject to space permitting (incl. meals and 2 alcoholic beverages a day)					
Special Offers & East African Resident Rates					
Please refer to our Special Offers PDF and EA Rates PDF					
Airstrip					
The nearest airstrip is Seronera approx 25 mins away					
Camping Fees + TDL TO BE ADDED for ALL NIGHTS ontop of the FULL BOARD accommodation (rates are subject to change)					
Camping fees are NOT included in our per person per day rate, they are CHARGEABLE as a supplement on ALL nights even when an FOC night is utilized like in a group booking or with children sharing with adults or when using our special offers. For ease please see the camping fees that are applicable and chargeable on ALL nights. Adult 16yrs and over \$59pppd. Child 6 - 15yrs \$12pppd. 5 yrs and under FOC. TDL is always charged seperately standard rate for everyone irrelevant of age \$1.5pppd. Please note further that PARK FEES are NEVER included in our rates					

LEMALA NGORONGORO, Ngorongoro Crater
Open year round except April and May

NON RESIDENT 2017 RATES in US\$ (incl VAT change June 2016)



RATES – FULL BOARD IN US DOLLARS			RATES – GAME PACKAGE SUPPLEMENT		
Per person sharing per night, full board			Per person sharing per day (payable in addition to the Full board rate)		
	Low Season 01 Mar - 31 March 01 Nov – 19 Dec	High Season 01 Jan - 28 Feb 01 Jun - 31 Oct 20 Dec - 31 Dec		Low Season 01 Mar - - 31 Mar 01 Nov – 19 Dec	High Season 01 Jan - 28 Feb 01 Jun - 31 Oct 20 Dec - 31 Dec
Rack Rate	\$245	\$475	Rack Rate	\$83	\$153
Rack SRS	\$75	\$173			
CAMPING FEES NOT INCLUDED AND TO BE ADDED TO THE FB RATE. \$71 ADULT PPPD \$35 CHILD PPPD					
* 3rd adult sharing in triple 80% of adult pppd rate					
** 1st & 2nd child under 6 yrs FOC camping fees and TDL payable. Pls refer to camping/TDL fee rates at foot of rate sheet)					
1st child (6-16yrs) sharing with 1 or 2 adults FOC (camping fees and TDL payable. Pls refer to camping fees rates at foot of rate sheet) 2nd & 3rd child sharing with 1 or 2 adults 60% of pppd adult rate					
2 or 3 children (6-16yrs) sharing own room each 1 st and 2 nd child 80% of adult pppd rate and the 3 rd child 50% of adult pppd rate					
Group discounts - 1 in 16 FOC excluding camping fees & TDL (Pls refer to camping/TDL fee rates at foot of rate sheet) which will be charged on any and all FOC accommodation					
SHOULD ANY 3RD PARTY SUPPLIERS INCREASE RATES LIKE PARK FEES/TAXES/OTHERS THAT AFFECTS OUR RATES WE RESERVE THE RIGHT TO INCREASE/DECREASE RATES ACCORDINGLY					
ALL ACCOMMODATION RATES ARE EXCLUSIVE THE GOVERNMENT TOURISM DEVELOPMENT LEVY OF USD 1.5 PPPD AND MUST BE ADDED TO THESE RATES					
Full Board Inclusive of			Game Package Inclusive of (min 2 pax to book game package)		
Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, laundry			Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, limited laundry, 1 full day shared game drive (excl the Ngorongoro Crater fee USD 295 PER CAR and park fees per person (subject to change) applicable for vehicle entrance to the floor for game viewing)		
Exclusive					
camping fees adult (\$71 pppd subject to change), park entry fees (USD 71- pp for 24 hrs subject to change), TDL (USD 1.5 pppd subject to change) champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature					
Room configuration					
Each room is equipped to have 2 x Queen beds making it a twin/ double. There is the possibility to add an extra bed to make the configuration 2 x Queens + 1 single. But only 2 rooms at any one time can it be done. For Families of 2 adults and 2 kids the only way to stay in one room is in a bed configuration of 2 x Queens beds + 1 single bed. NB there are 2 doubles with King size beds.					
Extra meals Net					
Lunch Box / Hot lunch net USD 30- pp (applicable for in house guests only)					
Hot Lunch net USD 47- pp (applicable to walk in client only)					
Walking Safaris Walking Safaris (min 2 pax) (subject to NCAA approval due to weather/grass conditions/safety and security)					
available at a net cost of \$89- per person and last approximate 1.5 – 2 hrs and is led by one of Lemala's experienced guides and an armed ranger. For walks guests must arrive in camp by 1530 and be pre booked 14 days in advance.					
Private game vehicle			Private game vehicle		
not available if booked on full board only			available at a net cost of USD 295- per day (min 2 days max 6 pax) and must be booked 14 days in advance and is subject to availability		
Balloon Safari					
Not available					
Road Transfers			Road Transfers		
not available if booked on full board only			available from Manyara to Ngorongoro 1 way net USD 30 per person (min 2 pax)		
Seasons					
Low Season – 01 Jan – 31 Mar + 01 Nov – 19 Dec					
High Season – 01 June – 31 Oct + 20 Dec – 31 Dec					
Closed – April and May					
Private Guide / Tour Leader / Driver guides rates					
Independent Pvt guides / Tour leader tents available at net USD 295- per day with upgrade to client room subject to availability incl (Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, camping fees (subject to change), laundry, sundowners)					
Driver guides FOC for staff food and accommodation					
Driver guides may on guest request join their guests for meals and sundowners subject to space permitting (incl. meals and 2 alcoholic beverages a day)					
Special Offers & East African Resident Rates					
Please refer to our Special Offers PDF and EA Rates PDF					
Airstrip					
The nearest airstrip is Manyara around 2 hrs drive away.					
Camping Fees + TDL TO BE ADDED for ALL NIGHTS ontop of the FULL BOARD accommodation (rates are subject to change)					
Camping fees are NOT included in our per person per day rate, they are CHARGEABLE as a supplement on ALL nights even when an FOC night is utilized like in a group booking or with children sharing with adults or when using our special offers. For ease please see the camping fees that are applicable and chargeable on ALL nights. Adult 16yrs and over \$71pppd. Child 6 - 15yrs \$35pppd. 5 yrs and under FOC. TDL is always charged separately standard rate for everyone irrelevant of age \$1.5pppd. Please note further that PARK FEES are NEVER included in our rates					

LEMALA EXCLUSIVE HIRE OF CAMPS
NGORONGORO - NDUTU - EWANJAN - MARA - KURIA



NON RESIDENT 2017 RATES in US\$ (incl VAT change June 2016)

RATES – FULL BOARD IN US DOLLARS Per Camp per night, full board			RATES – GAME PACKAGE SUPPLEMENT per day (payable in addition to the Full board rate)		
	Low Season	High Season		Low Season	High Season
Kuria Hill Lodge RACK (max 30 pax)	\$13,130	\$22,490	Kuria Hill Lodge RACK (max 30 pax)	\$3,068	\$2,608
Mara Tented Camp RACK (max 24 pax)	NA	\$13,335	Mara Tented Camp RACK (max 24 pax)	NA	\$2,106
Ndutu Tented Camp RACK (max 18 pax)	\$7,275	\$9,525	Ndutu Tented Camp RACK (max 18 pax)	\$1,682	\$1,505
Ewanjan Tented Camp RACK (max 24 pax)	\$6,930	\$12,600	Ewanjan Tented Camp RACK (max 24 pax)	\$3,841	\$1,982
Ngorongoro Tented Camp RACK (max 18 pax)	\$3,675	\$7,125	Ngorongoro Tented Camp RACK (max 18 pax)	\$1,239	\$2,301
CONCESSION / CAMPING FEES NOT INCLUDED AND TO BE ADDED TO THE FB RATE. PLEASE REFER TO THE PROPERTY RATES ABOVE FOR THE FEES					
SHOULD ANY 3RD PARTY SUPPLIERS INCREASE RATES LIKE PARK FEES/TAXES/OTHERS THAT AFFECTS OUR RATES WE RESERVE THE RIGHT TO INCREASE/DECREASE RATES ACCORDINGLY					
ALL ACCOMMODATION RATES ARE EXCLUSIVE THE GOVERNMENT TOURISM DEVELOPMENT LEVY OF USD 1.5 PPPD AND MUST BE ADDED TO THESE RATES					
Full Board Inclusive of Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, , laundry			Game Package Inclusive of Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, limited laundry, 1 full day shared game drive (excl the Ngorongoro Crater fee USD 295 and park fees PP (subject to change) applicable for vehicle entrance to the floor for game viewing)		
Exclusive park and camping entry fees please refer to above property sheets for park and camping fees applicable), TDL (USD 1.5 pppd), champagne, premium brand spirits and wines, flying doctors/medical evacuation insurance, flights and taxes, gratuities, tips, items of a personal nature					
Room configuration Please refer to the rate sheets for each of the properties above to see the rooming configuration of each of the camps					
Extra meals Lunch Box / Hot lunch net USD 30- pp (applicable for in house guests only) Hot Lunch net USD 47- pp (applicable to walk in client only)					
Private game vehicle not available if booked on full board only			Private game vehicle NOT APPLICABLE WHEN BOOKING PROPERTY ON GAME PACKAGE EXCLUSIVE USE		
Balloon Safari (available Lemala Ndutu, Ewanjan, Kuria Hills and Mara only) available at a net cost of USD 500 + 18% VAT (if applicable) p/person plus \$59 additional Park fees. This price is subject to change					
Road Transfers not available if booked on full board only			Road Transfers Available on request.		
Seasons Lemala Kuria Hills is open year round except April and May / Lemala Mara is open 01 Jul - 31 Oct, Lemala Ewanjan is open year round, Lemala Ndutu is open 01 Dec - 31 Mar, Lemala Ngorongoro is open year round except April and May					
Private Guide / Tour Leader / Driver guides rates Independent Pvt guides / Tour leader tents available at net USD 295- per day with upgrade to client room subject to availability incl (Full board accommodation, selected house wines and spirits, local beers, soft drinks, juices and water, camping fees (subject to change), laundry, sundowners) Driver guides FOC for staff food and accommodation Driver guides may on guest request join their guests for meals and sundowners subject to space permitting (incl. meals and 2 alcoholic beverages a day)					
Special Offers & East African Resident Rates Please refer to our Special Offers PDF and EA Rates PDF					
Airstrip The nearest airstrip is Kura in Tarangire, Manyara airstrip for Manyara & Ngorongoro, Ndutu in Ndutu, Seronera for Ewanjan and Kogatende for Kuria Hills and Lemala Mara					
Concession/Camping Fees + TDL TO BE ADDED for ALL NIGHTS ontop of the FULL BOARD accommodation (rates are subject to change)					
Concession/Camping fees are NOT included in our per person per day rate, they are CHARGEABLE as a supplement on ALL nights even when an FOC night is utilized like in a group booking or with children sharing with adults or when using our special offers. For ease please refer to each Lemala property rate sheet to see the applicable camping and or concession fees that is applicable. TDL is always charged seperately standard rate for adults or child \$1.5pppd. Please note further that PARK FEES are NEVER included in our rates					



Lemala Camps 2017 Special offers valid Jan 2017- 31 Dec 2017



Its as easy as 1..... 2..... FREE

Using Lemala properties either on full board or game package as a series with our special offers ensures that your guests can enjoy Northern Tanzania at incredible prices. Combine using Lemala Ngorongoro with Lemala Ndutu or Lemala Mara, and with Lemala Ewanjan and Lemala Kuria Hills and enjoy every 3rd night *FREE*

Terms and conditions

- * Offers are valid year round with the **EXCEPTION OF JULY AND AUGUST** where **NO** special offers are applicable **IN ANY LEMALA CAMPS AND LODGES**
- * Applicable camping/concession fees and TDL is payable on free nights (please refer to your rate sheet for these costs)
- * Ngorongoro and Kuria Hills are closed April and May. Ewanjan is open year round. Mara is open 1st July - 31st October. Ndutu is open 1st December - 31st March.

Suggestions for best use of special offers...
using any combination of Lemala Camps and Lodges

Stay 3 Pay 2 | Stay 4 Pay 3
Stay 6 Pay 4 | Stay 7 Pay 5
Stay 8 Pay 6 | Stay 9 Pay 6



Lemala Camps and Lodges redefining luxury accommodation on safari.

Lemala Camps | 1 Arusha Office, Nelson Mandela Rd
Arumeru District | P.O. Box 14529 | Arusha, Tanzania
tel: +255 (0)788 071035
For more information,
please visit: www.lemalacamp.com
or email us: res@lemalacamp.com



2017 Special offers valid Jan 2017 - 31 Dec 2017

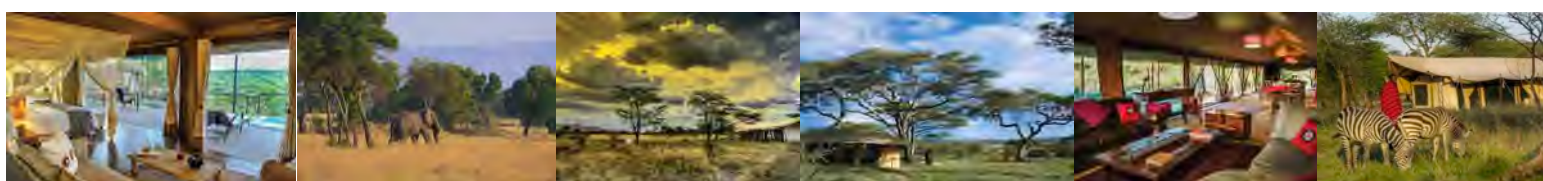
Lemala Camps HONEYMOON Specials

Bride enjoys a discount of 50% every night



Terms and Conditions

- * Bride enjoys 50% discount every day on the pppd rate
- * Groom enjoys 1 night complimentary (concession/camping fees payable on free night with the free night being given on the first room night applicable)
- * valid year round in all Lemala Camps excluding July and August
- * valid for FB and Game Package
- * Sparkling wine on arrival
- * 1 'Brides surprise' dinner during their stay
- * Honeymoon daily turndown
- * If booked on Gamepackage, upgrade to exclusive use of vehicle subject to vehicle availability
- * Special offer is a stand alone offer and not combinable with any other offer
- * valid for a minimum 5 night stay in Lemala camps



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Tanzania Park Fees

	OLD FEES Excluding VAT		NEW FEES Including VAT	
	Adult	Child (5-15 years old)	Adult	Child (5-15 years old)
Arusha National Park	\$45	\$15	\$53	18
Tarangire	\$45	\$15	\$53	\$18
Lake Manyara	\$45	\$15	\$53	\$18
Ngorongoro/Ndutu	\$50	\$10	\$71	\$24
NCAA Service Fee (per vehicle)	\$200	-	\$295	-
Serengeti	\$60	\$20	\$71	\$24
Kilimanjaro	\$70	\$20	\$83	\$24

Tanzania Special Camping / Concession Fees (NOT included in Lemala Full Board and Game Package rates)

	OLD FEES Excluding VAT		NEW FEES Including VAT	
	Adult	Child (5-15 years old)	Adult	Child (5-15 years old)
Ngorongoro/Ndutu	\$50	\$20	\$71	\$35
Serengeti	\$50	\$20	\$59	\$12
Kuria Hills	\$30	\$10	\$36	\$12

Please note that Kuria Hills the rate differs, as it's a Permanent property

Fees are subject to change without prior notice
The above fees are correct at the time of issue 4th July 2016



Lemala Ngorongoro

Crater Floor Lunch	USD 85	Per Person
Maasai Experience	USD 130	Per Function
Crater View Walk	USD 65	Per Person
African Themed Evening	USD 65	Per Person
Maasai Boma Visit	USD 130	Per Vehicle
Honeymoon/VIP Package/Birthday	USD 78	Per Person



Lemala Ndotu

Ndotu Marsh Walk	USD 65	Per Person
Private Bush Dinner	USD 52	Per Person
Private Sundowner	USD 39	Per Person
Balloon Safari	USD 701	Per Person
Honeymoon/VIP Package/Birthday	USD 78	Per Person



Lemala Ewanjan

Private Bush Dinner	USD 52	Per Person
Private Sundowner	USD 39	Per Person
Balloon Safari	USD 701	Per Person
Honeymoon/VIP Package/Birthday	USD 78	Per Person



Lemala Mara

Private Bush Dinner	USD 52	Per Person
Private Sundowner	USD 39	Per Person
Balloon Safari	USD 701	Per Person
Honeymoon/VIP Package/Birthday	USD 78	Per Person
Overnight Walking Safaris (per night accommodation only)	USD 397	Per Person



Lemala Kuria Hills

Private Bush Dinner	USD 52	Per Person
Private Sundowner	USD 39	Per Person
Balloon Safari	USD 701	Per Person
Honeymoon/VIP Package/Birthday	USD 78	Per Person
Overnight Walking Safaris (per night accommodation only)	USD 397	Per Person
Short walk from Kuria	USD 91	Per Person

Crater Floor Lunch - Minimum 4 pax - Minimum 14 days notice to book

Enjoy a sit down lunch on the crater floor by the hippo pools enjoying the attentive service of your waiters and chef as your guests dine in style.

Maasai Experience - Minimum 14 days notice to book

Includes a talk in camp on the life of the Maasai by a local Maasai experienced in their culture. He will provide a genuine insight into the lives of Maasai and offer your guests a chance to question him on their traditions and culture. It's a great experience, providing valuable and authentic insight into the lives and values of this iconic nomadic tribe.. The experience concludes with a display of Maasai dancing by a group of Morani (warriors).

Crater View Walk - Minimum 2 pax - Maximum 6 pax - Minimum 14 days notice to book

An educational and interactive walk along the edge of the Crater with a Ranger and Maasai guide. Your guests will learn about the uses of the flora and fauna in the daily lives of the local Maasai, spot wildlife tracks and experience the fresh outdoors of the Ngorongoro Highlands. Walk lasts about 1 & 1/2 hours and is available in the late afternoon from 1600 hrs.

African Themed Evening - Minimum 4 pax - Minimum 14 days notice to book

Includes sundowners and cocktails by the camp fire, a talk on the Maasai, Maasai dancing followed by a traditional African BBQ known locally as 'Nyama Choma' consisting of chicken, beef and tender goat, and a selection of typical African dishes. Your guests will be 'loaned' Kangas/Kikois and Maasai Shukas in order to take part in a traditional 'ngoma' or drum session at the end of their meal.

Maasai Boma Visit - Minimum 2 pax - Minimum 14 days notice to book

Your guests will experience a traditional Maasai Boma and learn about the proud and fascinating Maasai Culture. A village chief will provide a tour of the Boma and explain their beliefs and way of life. Your guests may watch or take part in a traditional dance. Your guests are welcome to take pictures whilst in the Boma.

Honeymoon / VIP Package / Birthday

Your guests will receive sparkling wine in the room, a personalized message from our Camp Manager, special turn down services, private dining, honeymoon turndown, a cake and a gift from the Lemala team.

Ndutu Marsh Walk - Minimum 2 pax - Maximum 6 pax - Minimum 14 days notice to book

Enjoy a leisurely walk in Ndutu accompanied by a Maasai and a ranger. Take in the smells and sounds of the African Bush and feel at one with Nature.

Private Bush Dinner - Minimum 2 pax - Minimum 14 days notice to book

Includes a private dinner within the footprint of our camp with private service and romantically lit with traditional safari lamps.

Private Sundowners - Minimum 2 pax - Minimum 14 days notice to book

This is an experience that is a way of life in Africa. It's an exceptional treat and one not to be missed. Imagine your guests have just finished an inspiring game drive and your guests come across in the middle of the plains a private sundowner set up with drinks and snacks, chairs and cushions and waiters on hand to serve your guests their favourite favourite tippie against the beautiful backdrop of the Africa as we know it, as the sun goes down.

Balloon Safari - Minimum 3 days notice to book

A balloon safari offers one the unique opportunity to see the Serengeti from a magical perspective. Drink in the sunrise and admire the wilderness below as your guests silently float over and memorise the views of the everlasting Serengeti plains. Touch down to a sublime champagne bush breakfast.

Lemala Walking Safaris - Minimum 2 pax - Minimum 14 days to book.

A walking safari is a sensory adventure like no other. Tanzania is famed for its walking safaris and a number of parks allow you to experience a more uncles and personal encounter with extended walks combined with fly camping. Follow in the footsteps of the wildlife accompanied by highly skilled and knowledgeable guides. There surely is no better way to experience the bush than like this. See our Walking Safaris PDF for more detailed information on our fly camping walking safaris that are available

TERMS AND CONDITIONS

CONFIDENTIALITY

All terms and conditions of this contract cannot be posted, published or made available to 3rd party internet sites, corporate travel conferences or incentive groups. Distribution or exposure of Net Tour Rates will allow the Hotel/s, Lodge/s, Mobile and Tented Camp/s to immediately terminate the agreement.

ALTERNATIVE ACCOMMODATION

In the case of a confirmed booking being re-routed for whatever reason we will endeavor to move guests to an equivalent level property subject to availability and with prior agreement with the operator/agent and we reserve the right to do so in the best interests of all concerned

CHILD POLICY

Children under 6 years staying at Lemala properties do so at the sole responsibility of their parents and camping, concession, park fees and TDL may be applicable so please contact us for update information as these are government controlled.. Terms and conditions may apply.

RESERVATIONS AND PAYMENT TERMS

On checking for availability the following procedures must follow:-

1. All requests must be put in writing
2. **Provisonal bookings made via email will be *released automatically* within 14 days with no notification or follow up from ourselves unless a deposit is received**
3. A written and stamped booking voucher is required to show a booking is confirmed by ourselves.
4. FIT reservations require a 25% deposit to secure and balance received 45 days prior in order to guarantee and for exclusive camp use a 35% deposit to secure and balance received 60 days to guarantee unless a signed alternative agreement is in place
6. A confirmation voucher is issued only when 100% of the payment has been received. Any ammendments or cancellations will be required in the form of a stamped voucher
7. In the event of any increase in VAT, Training Levy, Service charge, adverse cost, exchange rate, airfare increases, camping fees, concession fees, conservation or park fees we reserve the right to adjust the contracts accordingly with immediate effect without prior notice
8. Lemala camps and associate companys may at its discretion not honor a booking if full payment in advance has not been received

BLOCK BOOKINGS

1. 25% is required to confirm block bookings
2. Release period for blocks 90 days before arrival and in high season, 120 before arrival
3. A rooming list is required 90 days before arrival in order to secure block booking, or 120 days before arrival during high season
4. A credit note will be issued for deposits paid when bookings are released and can be used against future bookings
5. The remaining balance payment of 75% must be received 45 days prior to arrival
6. Managment reserves the right to cancel block bookings at any time due to non payment, poor sales, misuse or false information

PAYMENTS

Payments should be made to GRUMETI EXPEDITIONS (TZ) LTD. All last minute bookings must be made in cash unless a prior arrangement has been made. Cheques and bank transfers and credit card payments (surcharge applicable) accepted. Please NOTE all bank charges are the clients/agents responsibility and the full amount should be received otherwise a balance will be shown in the statement as outstanding

CANCELLATION, REDUCTION IN NUMBERS OF PAX OR ROOM NIGHTS

In the event of cancellations, no shows, reduction in numbers of pax or nights the following terms are applicable:-

1. Between 89 and 60 days prior to arrival stay - loss of deposit
2. between 59 and 30 days, 50% of the total cost will be charged
3. 29 days and less 100% of the invoice is charged

CANCELLATION EXCLUSIVE USE OF PRIVATE CAMPS

In the event of cancellation, no shows, reduction in numbers of pax or nights for exclusive use of camp or private camp the following terms are applicable:-

1. Between 180 - 120 days prior to arrival loss of deposit
2. Between 119 and 75 days, 50% of the total cost will be charged
3. 74 days and less 100% of the invoice is charged

TOUR LEADERS/PRIVATE GUIDES/BONAFIDE TRAVEL AGENTS AND OPERATORS

Please contact the following for each bonafide request

veronica@tourvesteastfrica.com

INSURANCES AND OTHERS

All guests must have a comprehensive medical and travel insurance when travelling with our company, affiliates or associate companies. The insurance should cover them for medical/emergency evacuation/baggage loss/fight delay/repatriation/ changes to trip due to circumstances out of our control/ 3rd party ammendments or cancellation/change of itinerary/cancellation of safari/theft and other events that might incur a cost being raised which will be deemed to be payable in full in advance if such a case should arise

CURRENCY

All rates are in American United States Dollars (USD / US\$ / \$) unless otherwise indicated

DISPUTES

Any disputes about reservations, payments or complaints about quality of service should be made in writing/email to ourselves whilst guests are still in house so that we may rectify the problem if possible or thereafter within 14 days of departure to allow us to assist in solving the issue jointly. These conditions apply to All associate and affiliate companes (collectively and/or individually referred to by their Lodge/Hotel/Tented Camp/Mobile camp name or Transport and ground handling associate

CHANGES IN RATES

Grumeti Expeditions/Lemala Camps/AHA and any other associate companies or partners wish to maintain agreed rates, but reserve the right to change the rates and terms at any time due to circumstances out of their control (such as camping/concession/conservancy/conservation fee or any form of other tax increases). Any 3rd party rate increases after confirmation - such as changes in prices of flights booked - will be charged.

ARRIVALS AND DEPARTURES

Arrivals and departures are referred to Check in 1200 mid day and Check out 1000 am

SIGNED ON BEHALF OF GRUMETI EXPEDITIONS (T) LTD / TOURVEST EAST AFRICA / AHA (african hotels and adventures)		SIGNED ON BEHALF OF	
Name	_____	Name	_____
Date	_____	Date	_____
Signature	_____	Signature	_____